



Biography

Gary R. Monetti

Strategic Business Development Executive

TASC

Civil and Infrastructure Security Group

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Gary is an experienced, self motivated executive who has worked in the information and communications technology sectors for the past 30 years. He has held executive management and Sr. Systems Engineering level positions leading both large and small teams working for IT and Telecom equipment providers and systems integrators. He is a motivating and inspirational business leader who maximizes team performance.

He has conducted business globally in over 24 countries on 5 continents developing a deep respect and understanding for other cultures and their business practices. He has developed successful indirect channel strategies across U.S. Federal, Enterprise and Service Provider markets worldwide. He was part of an engineering team responsible for the first transfer of technology between the US Government and the Peoples Republic of China.

Gary enjoys evangelizing new disruptive technologies which stems from his background working at Bell Laboratories for 10 years. His clients have consisted of commercial Service Providers, Enterprise, Systems Integrators and US Federal Government and State and Local agencies.

He has led industry research studies and market segment analyses for executive leadership and CEO's and led Cyber Security Business Development for Bell Labs Internet Research Lab. The most recent years have been dedicated to strategic market development, partnering and evangelizing emerging technologies.

Currently he is responsible for TASC's DHS and Public Safety segments focused on Broadband Wireless, IT and Social Media analysis technologies and services. He is a graduate from the Connecticut School of Electronics, New Haven Connecticut and has studied electrical engineering at the University of New Haven, Connecticut.