

# APCO ETF 2017 – Raleigh, NC



# Lessons Learned from ESInet Deployments

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## Who We Are

- Comtech Telecommunications Corp. (formerly TeleCommunication Systems, Inc.)
- Process about half of U.S. E9-1-1 cellular, VoIP and NG9-1-1 calls (~250,000+/day)
- A leading NG9-1-1 solution provider with ~40% market share in Next Generation Core Services
- A leader in national Text to 9-1-1 services

## What We Do

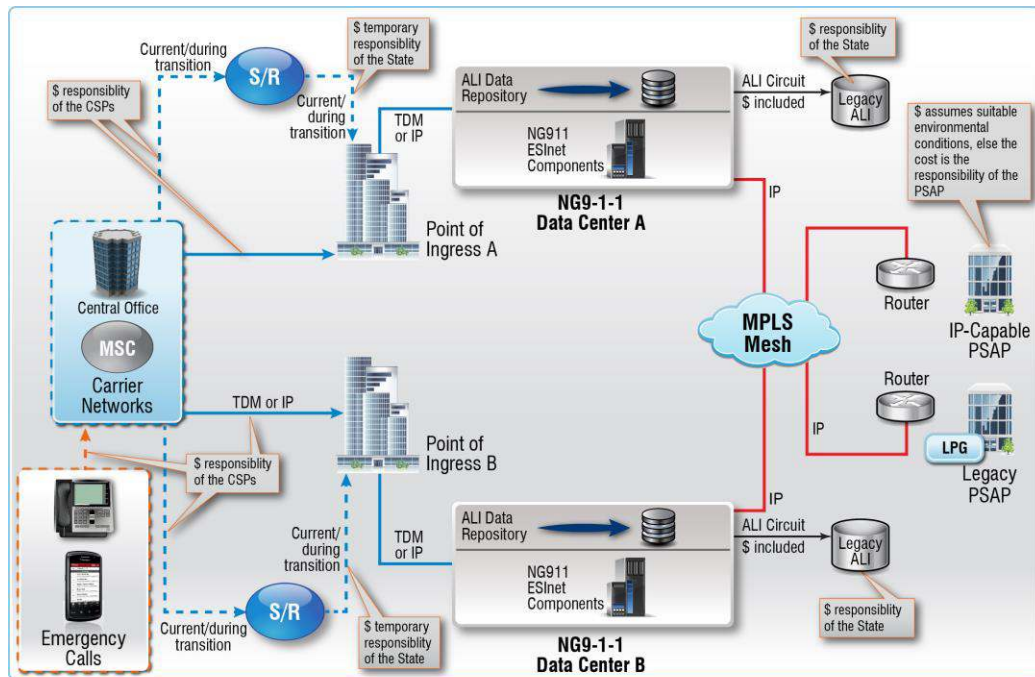
- Deployed first NG9-1-1 solution in 2006
- Focus on NGCS and related services
- NGCS Deployment Options
  - Software as a Service (SaaS) / Hosted
  - In-network / Managed Service
  - Hybrid

## Areas You Need to Know About

- Communication Service Provider (CSP) Ingress
- Location-Based Routing
- Data Migration
- Security: Distributed Denial of Service (DDoS)/Telephony Denial of Service (TDoS)

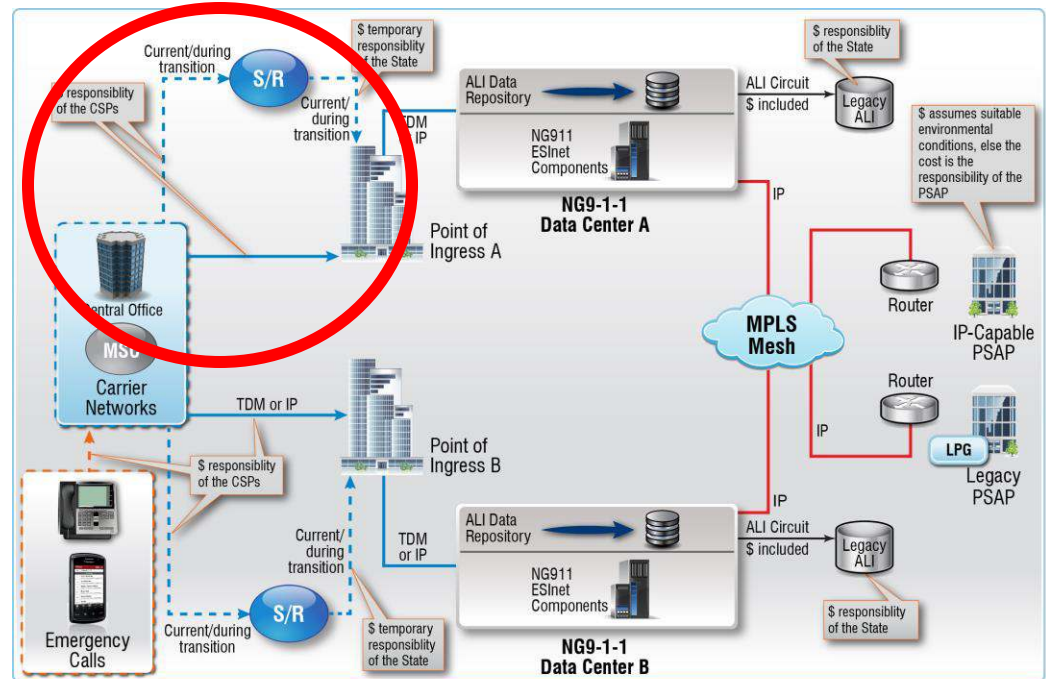
# How We Describe a NG9-1-1 Solution

- CSPs
- NGCS Applications
- ESInet Transport
- PSAP Connections



# CSP Ingress

- CSP trunks
- Points of Interconnect (POIs)
- Inter-Tandem Trunks (ITTs)
- Long Migration Timeline



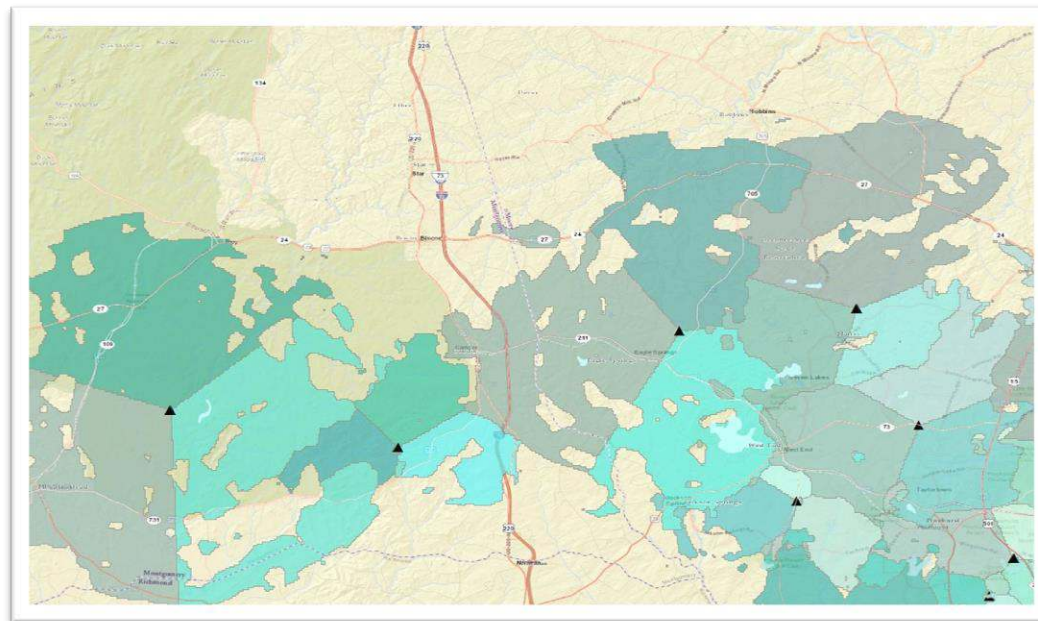
## CSP Ingress – Lessons Learned

- Be prepared to support SS7/ISUP
- Points of interconnection need to be local
- Inter-tandem trunks drive additional costs
- Be prepared for lengthy delays
  - Letter of Agency (LOA) and/or Interconnect Agreement (ICA) process



## Location-Based Routing

- Two meanings
  - Emergency Call Routing Function (ECRF)/Location Validation Function (LVF)
  - Location at time of call
- GIS data readiness

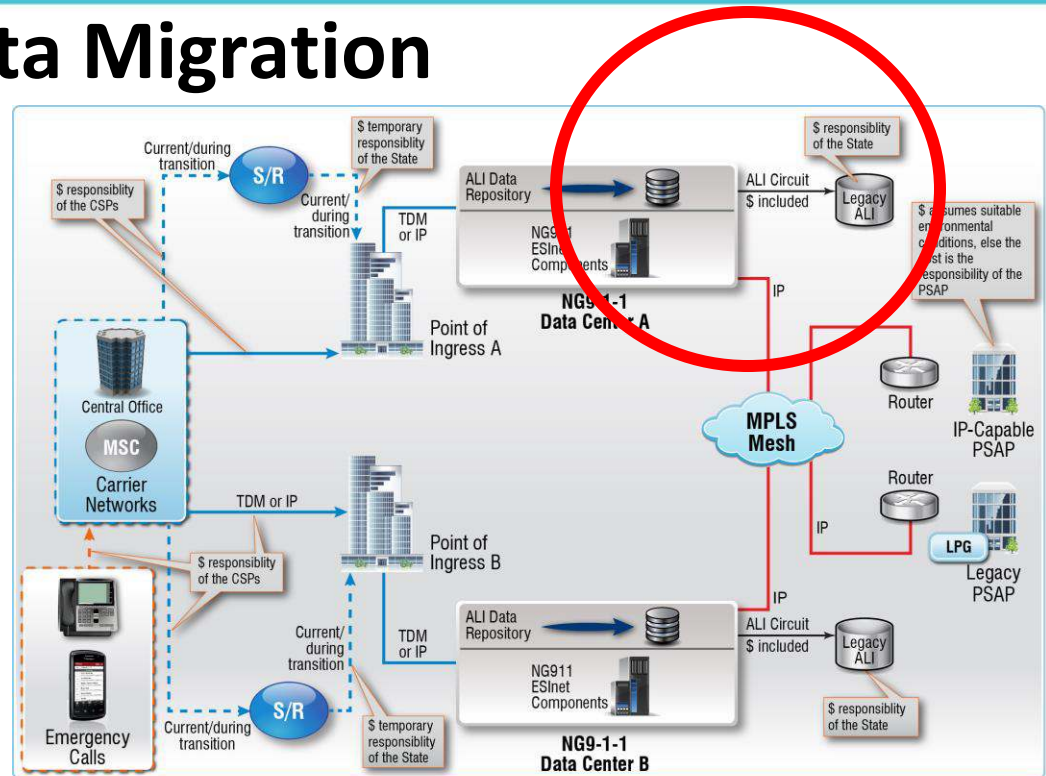


## Location-Based Routing – Lessons Learned

- The term means two different things
- ECRF/LVF helps routing, but doesn't solve the transfer problem
- Location at time of call is dependent on carrier network delivery
- Apps instead?

# Data Migration

- Sometimes “forgotten” aspect
- Bundled with selective routing?
- Access to data from legacy provider



## Data Migration – Lessons Learned

- Don't forget about your data!
- If it's a bundled service with selective routing, both have to move
- Usually safest (in our view) to move it last

# Security

- Denial of Service Attacks
  - TDoS
  - DDoS
- White/Black Listings?

[Young Hacker "Accidentally" Generates a TDoS Attack Against 911 ...](#)

[voipsecurityblog.typepad.com/.../young-hacker-accidentally-generates-a-tdos-attack-a...](http://voipsecurityblog.typepad.com/.../young-hacker-accidentally-generates-a-tdos-attack-a...) ▼

Nov 2, 2016 - See the article below about a young hacker who "accidentally" or so he says, generated a Telephone Denial of Service (TDoS) attack against ...

[Teenage Hacker Arrested For Disrupting 911 Service With DDoS Attack](#)

[thehackernews.com/2016/10/hacking-911-service.html](http://thehackernews.com/2016/10/hacking-911-service.html) ▼

Oct 29, 2016 - 18-year-old teenager hacker, Meetkumar Hiteshbhai Desai, arrested for disrupting 911 emergency system with ddos attack.

['911' Can Be Hacked Through TDoS Attack - HackRead](#)

<https://www.hackread.com/911-can-be-hacked-tdos-attack/> ▼

Sep 10, 2016 - 911, the emergency telephone number for the North American Numbering Plan (NANP) can be hacked through a simple Telephone Denial of Service or TDoS attack — Did you see that coming? 911 is a famous emergency phone system that has saved plenty of lives over the years.

## Security – Lessons Learned

- Industry-wide issue
- How to deny malicious calls without risking true emergency calls?
- Integration between CPE and NGCS providers is beneficial

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